The following data illustrates Hillsborough County’s minority and small business utilization in terms of real dollars spent and as a percentage of total County spending during the same time period. There is also a breakdown provided showing trends in construction, CCNA and PCard spending – the areas where our certified minority and small businesses do most of their business – and in spending by vendor group type. Following this information, are graphs depicting the number and dollar value of SBE contracts, as well as, a chart containing information on the number of new MBE and SBE firms joining the programs.

*2018 was a year of exceptional spending by the county as a result of several major wastewater projects, including the Design Build Northwest Regional Water Reclamation Facility Expansion. The overall trend line for MBE spending continues to increase.

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MBE Construction Spending

MBE spending

MBE spending as % of all vendor spending

MBE CCNA Spending

MBE spending

MBE spending as a % of all vendor spending
MBE & SBE PCard Spending

- 2013: $485,542 (4%)
- 2014: $244,240 (1%)
- 2015: $428,433 (2%)
- 2016: $298,439 (1%)
- 2017: $742,026 (3%)
- 2018: $486,367 (2%)

MBE & SBE spending as % of all vendor spending

MBE Construction Spending by Group

- Black: 2013: $0, 2014: $2,000,000, 2015: $4,000,000, 2016: $6,000,000, 2017: $8,000,000, 2018: $10,000,000
- Hispanic: 2013: $2,000,000, 2014: $4,000,000, 2015: $6,000,000, 2016: $8,000,000, 2017: $10,000,000, 2018: $12,000,000
- Women: 2013: $0, 2014: $2,000,000, 2015: $4,000,000, 2016: $6,000,000, 2017: $8,000,000, 2018: $10,000,000
- Other: 2013: $0, 2014: $2,000,000, 2015: $4,000,000, 2016: $6,000,000, 2017: $8,000,000, 2018: $10,000,000
*Amounts by group are consistent with distribution of CCNA vendors by group
*The large increase in contracts is due to proactive engagement with user departments for identification of set-aside projects. The Economic Development Department looks forward to sustaining this level of partnership in the future.

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## New Certification and Registrations

<table>
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<tr>
<th>Year</th>
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<th>New SBE Registrations</th>
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