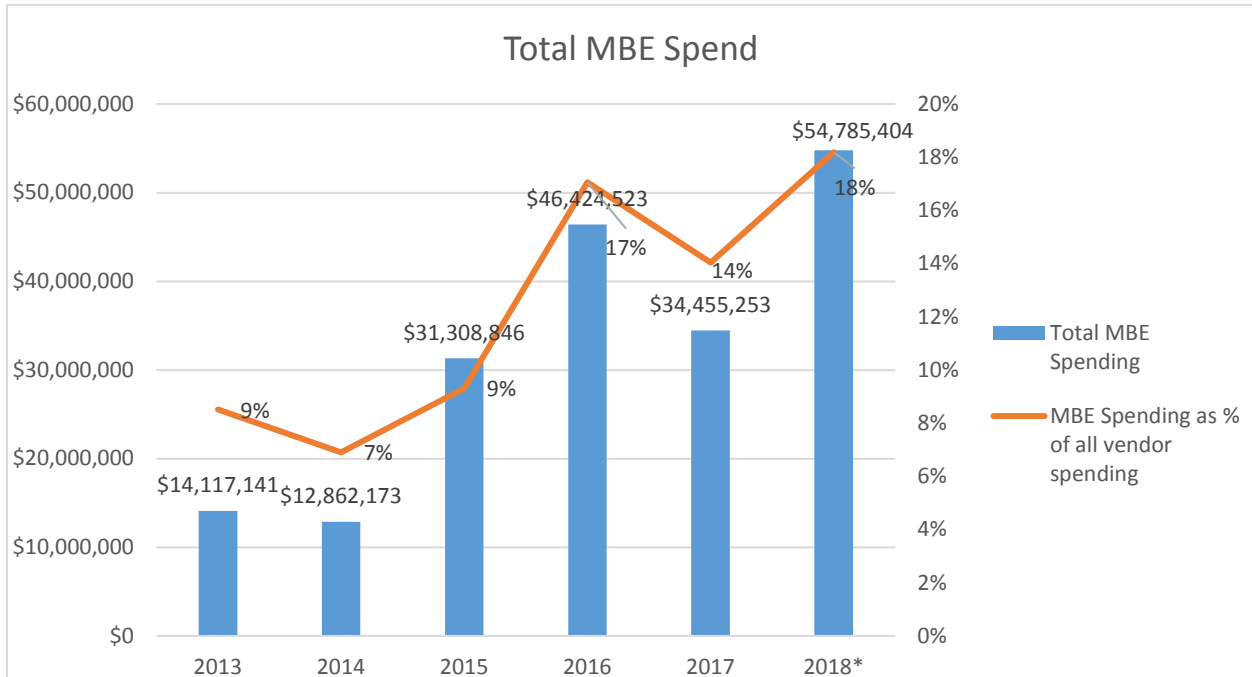
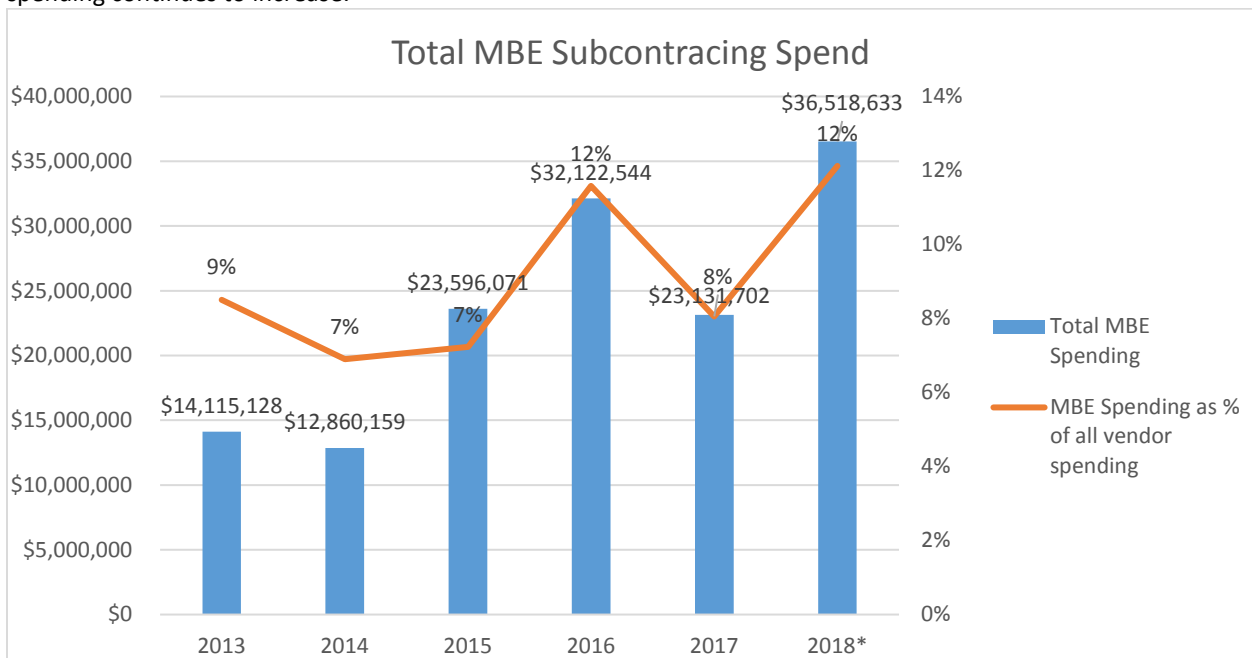


MBE and SBE Utilization Data FY 18

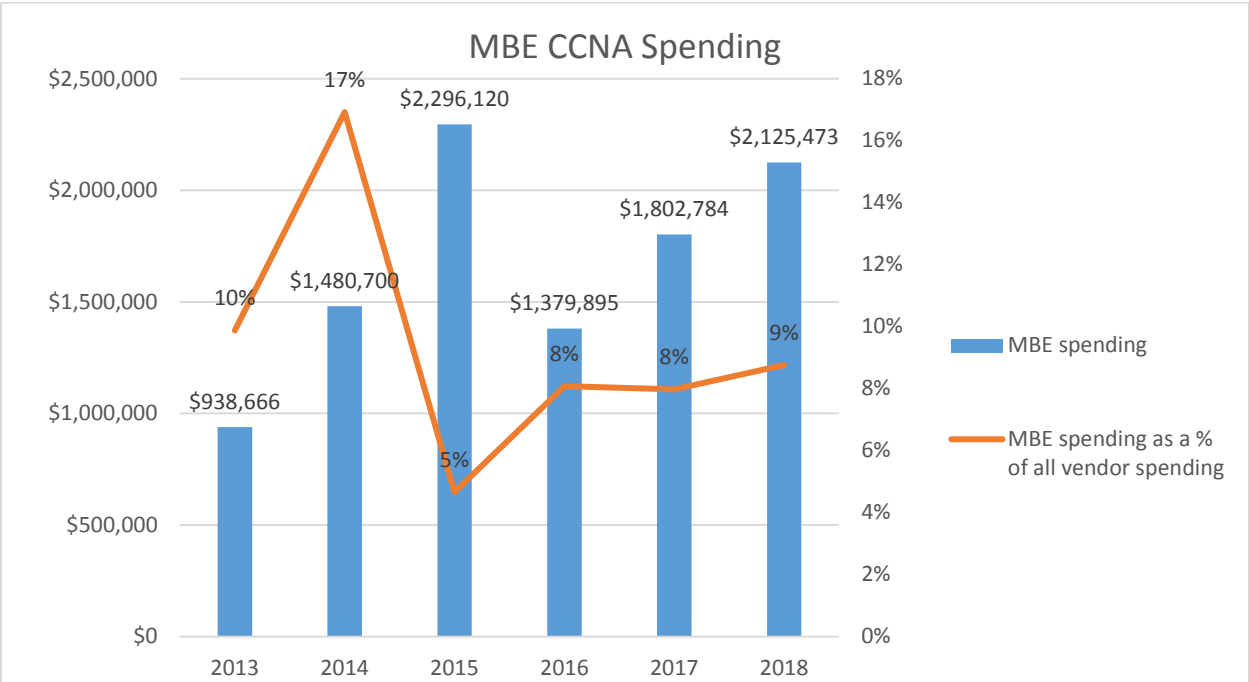
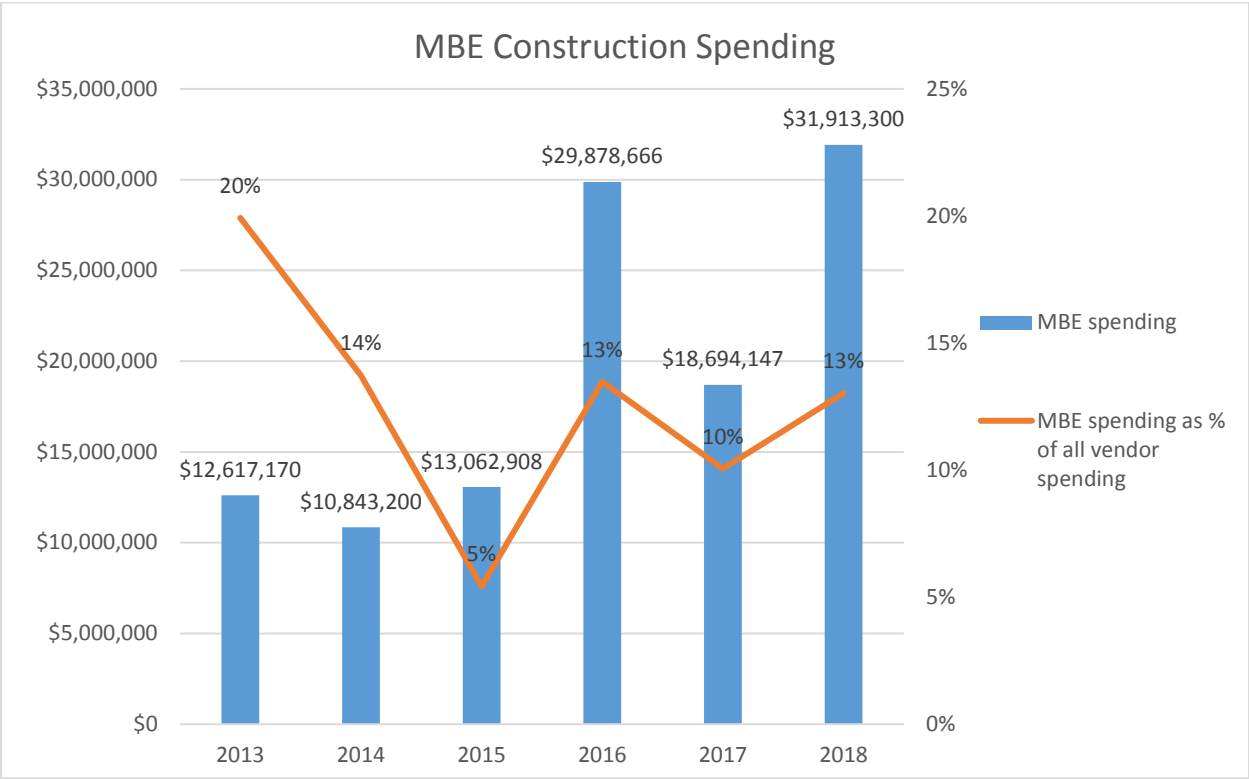
The following data illustrates Hillsborough County’s minority and small business utilization in terms of real dollars spent and as a percentage of total County spending during the same time period. There is also a breakdown provided showing trends in construction, CCNA and PCard spending – the areas where our certified minority and small businesses do most of their business – and in spending by vendor group type. Following this information, are graphs depicting the number and dollar value of SBE contracts, as well as, a chart containing information on the number of new MBE and SBE firms joining the programs.

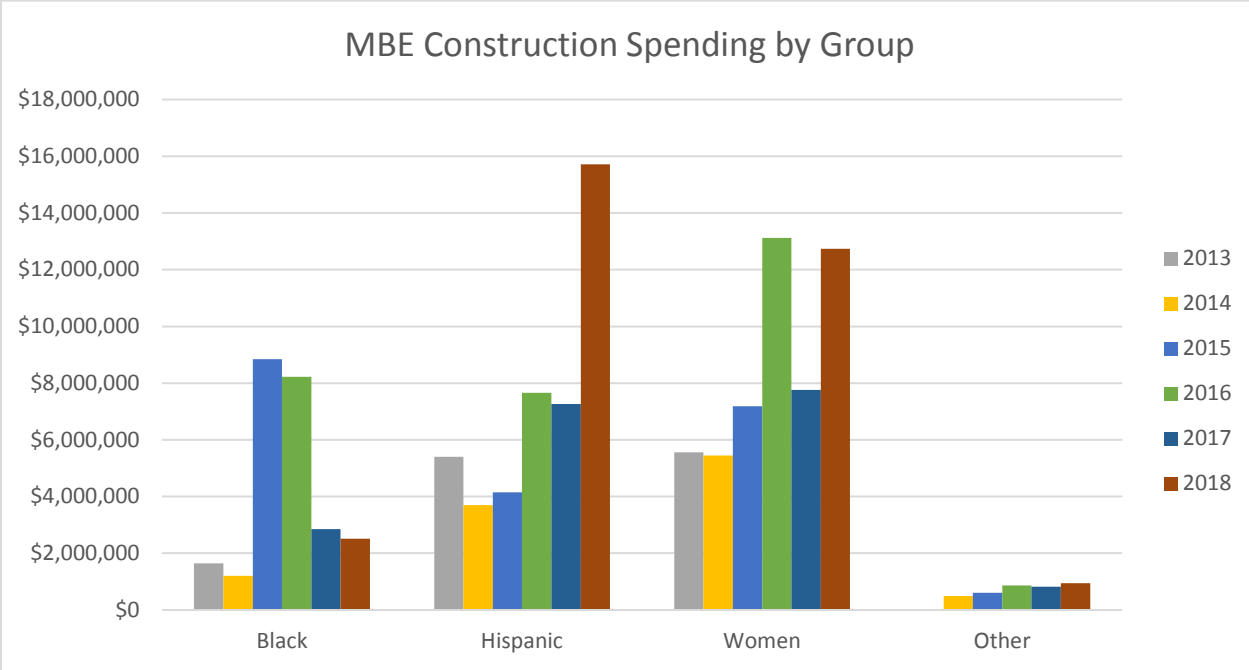
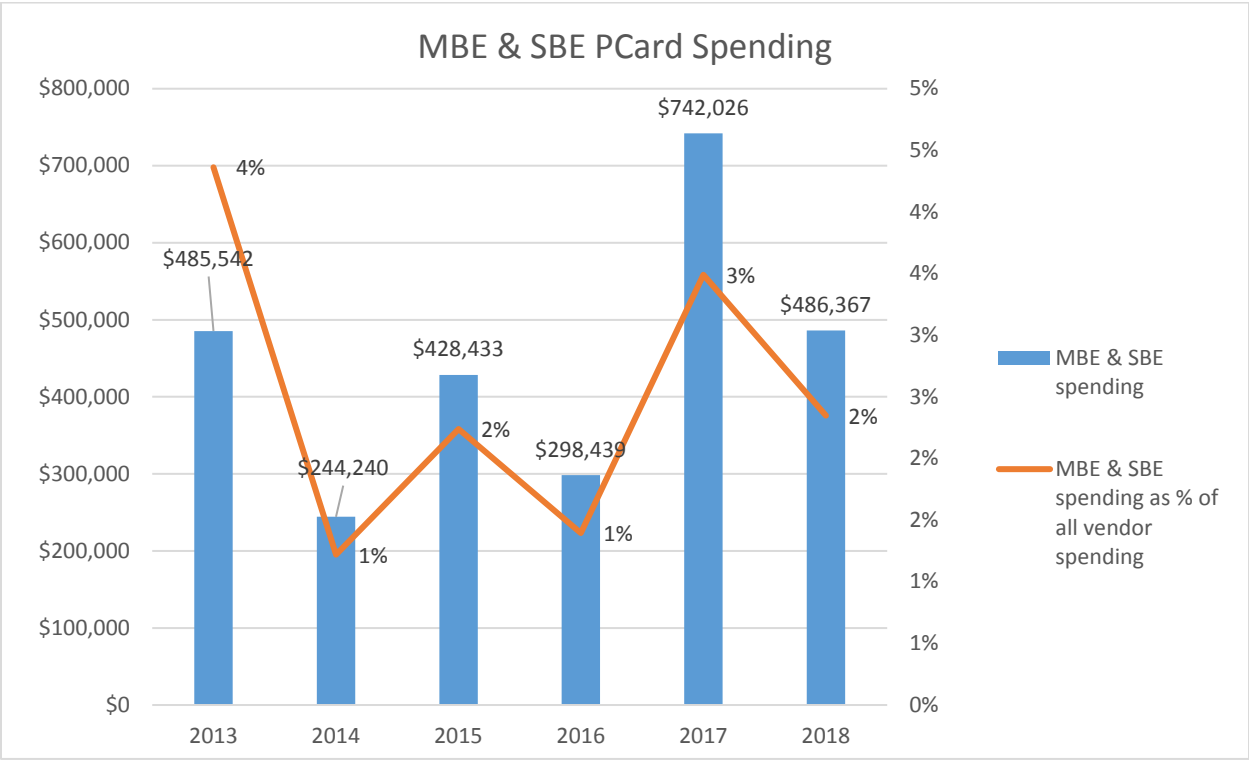


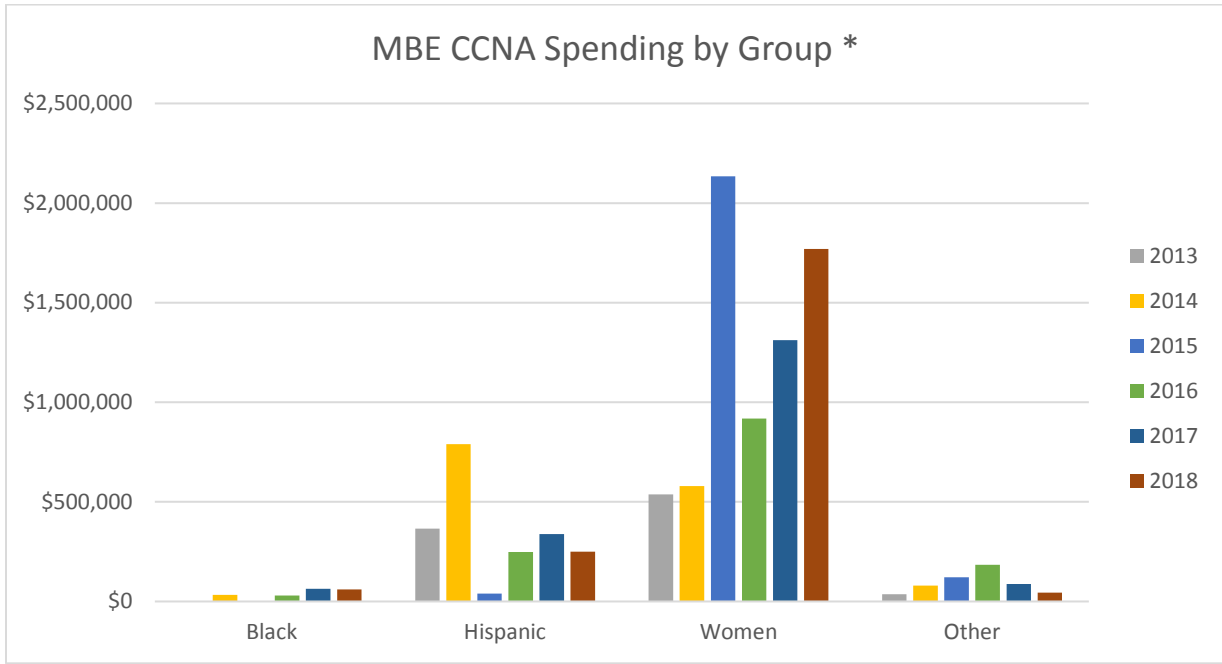
*2018 was a year of exceptional spending by the county as a result of several major wastewater projects, including the Design Build Northwest Regional Water Reclamation Facility Expansion. The overall trend line for MBE spending continues to increase.



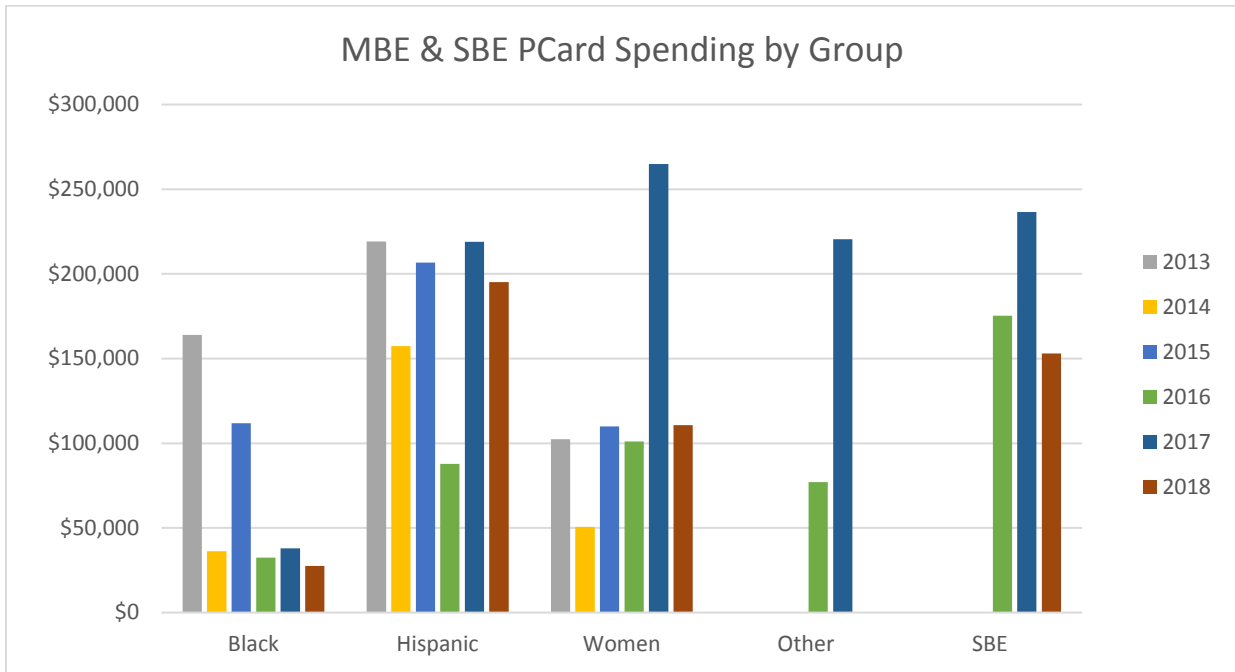
*2018 was a year of exceptional spending by the county as a result of several major wastewater projects, including the Design Build Northwest Regional Water Reclamation Facility Expansion. The overall trend line for MBE spending continues to increase.

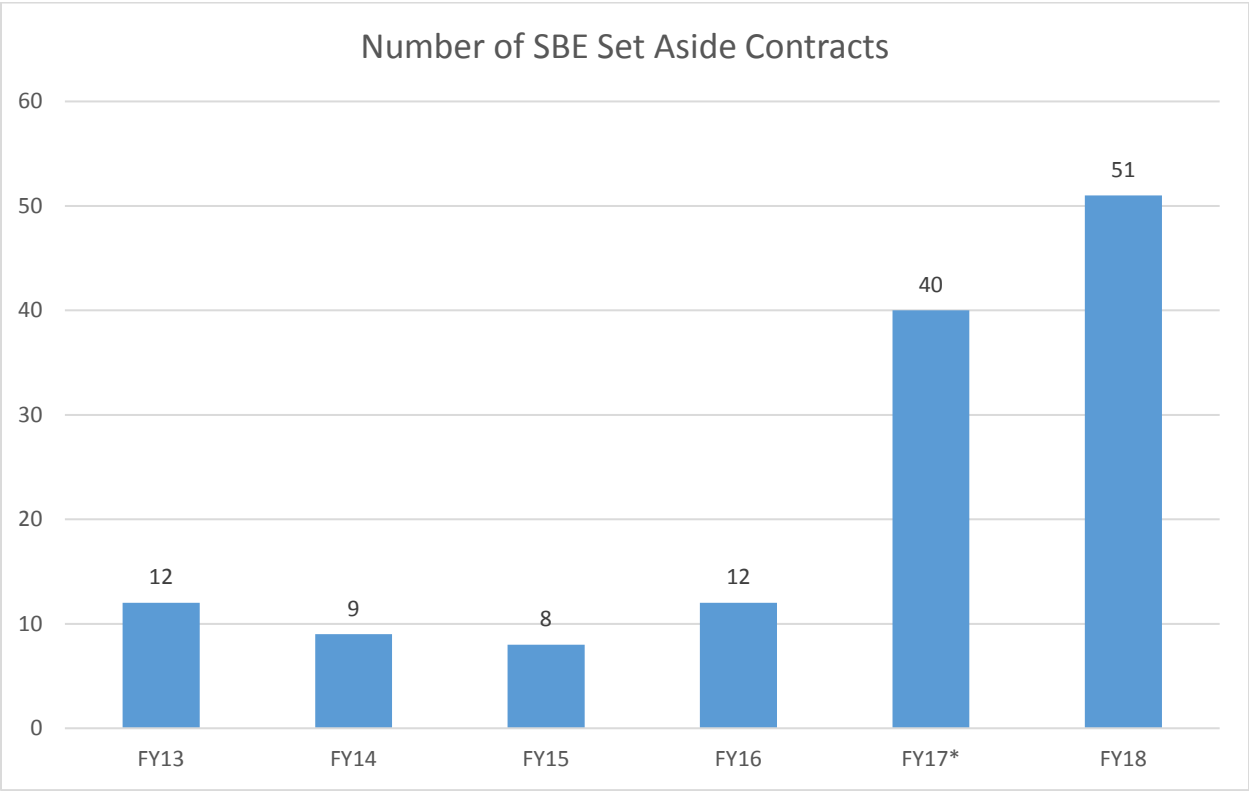




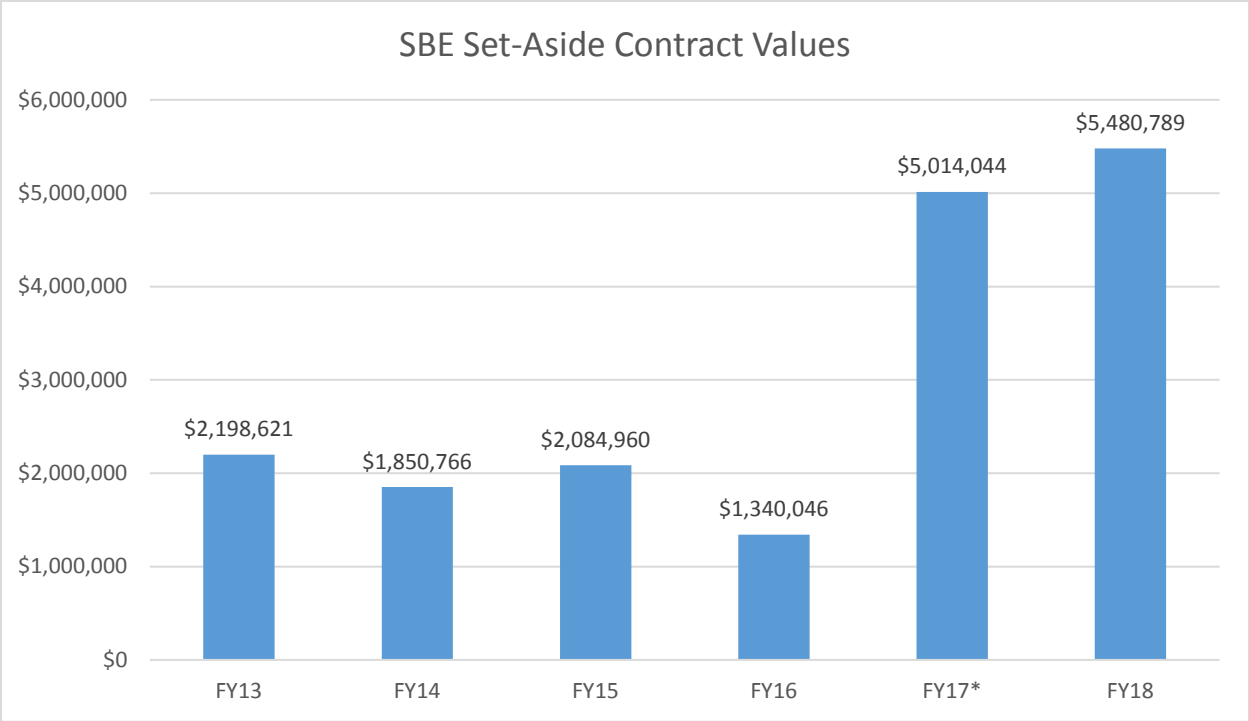


*Amounts by group are consistent with distribution of CCNA vendors by group





*The large increase in contracts is due to proactive engagement with user departments for identification of set-aside projects. The Economic Development Department looks forward to sustaining this level of partnership in the future.



*The large increase in contracts is due to proactive engagement with user departments for identification of set-aside projects. The Economic Development Department looks forward to sustaining this level of partnership in the future.

New Certification and Registrations

Year	New MBE Certifications	New SBE Registrations
FY14	89	68
FY15	105	74
FY16	100	81
FY17	87	83
FY18	83	65